

Message Text

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PAGE 01 WARSAW 02909 231221Z

46

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 DRC-01 RSC-01 /039 W

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P R 231140Z MAY 74

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC 9158

/AMEMBASSY BUCHAREST 1841

AMEMBASSY BELGRADE

INFO /AMEMBASSY VIENNA 2931

UNCLAS WARSAW 2909

EO 11652: N/A

TAGS: BEXP, PL, RO, YO

SUBJECT: TELECOMMUNICATIONS TECHNICAL SALES SEMINAR

REF: (A) BUCHAREST 1819; (B) BELGRADE 1527; (C) STATE 71514

(D) WARSAW 2710; (E) STATE 102393

PASS COMMERCE FOR OIM/SAD: CAOTES AND BEWT

VIENNA FOR EWTC

1. CONTRARY TO INFORMATIN WE SENT IN REF D, TIMING PROPOSED REF C IS NOT ACCEPTABLE. IN ADDITION TO ITT (MADRID) SEMINAR CITED REF D, WE HAVE LEARNED THAT US INSTITUTE OF ELECTIRCAL AND ELECTRONIC ENGINEERS (IEEE) WILL HOLD SYMPOSIUM ON MOCROWAVE TLETRANSMISSION IN ZAKEPONE, POLAND, SEPT 30 TO OCTOBER 3. THIS SYMPOSIUM, JOINTLY SPONSORED BY POLISH SOCIETY OF ELECTRICAL ENGINEERS, WILL CREATE SCHEDULE CONFLICT FOR MANY MEMBERS OF POTENTIAL AUDIENCE.

2. TO AVOID THIS CONFLICT, WE PROPOSE FOLLOWING ALTERNATIVES:

(A) BUCHAREST SEPT 17-23; WARSAW SEPT 23-30;
BELGRADE SEPT 30-OCTOBER 4.

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PAGE 02 WARSAW 02909 231221Z

(B) BELGRADE SEPT 23-30; BUCHAREST SEPT 30-

OCTOBER 5; WARSAW OCTOBER 5-11.

3. WE REALIZE THAT THESE ALTERNATIVE MAY BE DIFFICULT TO ACCEPT. ALTERNATIVE (A) ABOVE CREATES CONFLICT FOR WARSAW WITH POZNAN FAIR, BUT WE BELIEVE POST CAN HANDLE THIS IF ESSENTIAL. THIS ROTING MAY ALSO ADD TO TRAVEL COSTS. ALTERNATIVE (B) CREATES SOME DIFFICULTIES FOR POLES, SINCE SOME KEY PERSONNEL IN TELECOMMUNICATIONS FIELD WILL BE TIED UP WITH PREPARATIONS FOR CEMA COMMUNICATIONS COMMITTEE MEETING, WHICH WILL TAKE PLACE IN WARSAW OCTOBER 14-18. DESPITE THESE DRAWBACKS, AND ESPIT PROBLEMS RESCHEDULING MAY CREATE FOR OTHER POSTS AND FOR MISSION MEMBERS, WE BELIEVE CHANGE IN PLANS IS NECESSARY TO SECESS OF MISSION. PLEASE ADVISE ASAP.

4. QUESTIONS POSED REF E HAVE BEEN PASSED TO MINISTRY OF COMMUNICATIONS AND REPLY IS EXPECTED IN SEVERAL DAYS. ON LIST OF SEMINAR MEMBERS IN REF E, IS ITT WESTERN ELECTRIC ONE FIRM OR TWO?

5. WE APPROVE OF PLANS TO TRANSLATE AND PRINT SEMINAR PAPERS OUTSIDE POLAND. POLISH TEXTS SHOULD BE AVAILABLE IN ABOUT 200 COPIES EACH, ALTHOUGH WE DO NOT PLAN MORE THAN 50-60 ATTENDEES AT SEMINAR. FOR YOUR INFORMATION, COSTS OF TRANSLATION OF THIS MATERIAL IN POLAND WOULD BE \$7.30 PER PAGE. PRINTING COSTS IN POLAND WOULD RUN \$5.50 PER PAGE FOR THE MASTER, PLUS ADDITIONAL \$5.50 PER HUNDRED COPIES. IF DESIRED, TRANSLATION DONE OUTSIDE POLAND CAN BE VERIFIED IN POLAND AT COST OF \$3.10 PER PAGE.

6. CANADIAN EMBASSY IN WARSAW ORGANIZED SIMILAR SEMINAR IN TELECOMMUNICATION IN SEPTEMEBER , 1973. TRANSLATION AND PRINTING WERE DONE IN POLAND. WE WILL POUCH COPY OF REPRESENTATIVE PAPER FOR YOUR INFORMATION.
DAVIES

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